



Celebrating

festivals & foundation of good values.



Our profiling of departments is being received very well by all. The teams working at corporate are getting connected with all readers. In this issue we are featuring our important vertical V-Logis. V-Logis plays the anchor role in cementing the clients, as warehousing is long term engagement.

Furthermore & unique to our group, with all value added services in warehousing and support of surface movement and express deliveries, our clients get seamless integrated logistics solution at one point. As a next level of warehousing for one of our key industry chemicals segments. V-Logis has come up with super special, global standards of safety & compliance at ChemStore, the chemical special warehouse.

With presence in 22 strategic locations across India and vast space of over 1 million sq. ft. V-Logis is serving numerous industry clients for end to end logistics requirements with integrations and VAS as per their needs. The team is under able leadership of our executive director Mr. Viral Shah, and he has senior team members for his support.

Key highlights –

- Commencement of industry's best Chemical warehouse – ChemStore and signing of global accounts with plenty of value addition.
- Country's first added manufacturing support for a global MNC client.
- Safety and health measures of all staff throughout the lockdown and continuing.
- Advanced WMS implementation at across sites, for smooth data flow and next grade of inventory planning in sync with customers ERP.
- Managing complex operations of client's warehouse through implant placement.



Sujit Khakhale
Head ChemStore



Narendra Koshti
Senior Manager Operation



Mock Drill with Team



Thermal Scanning



People Profile - V-Logis



Manish Dharod
Senior Manager - Accounts
20 Years experience
of which 2 Years in VT



Darshan Gandhi
Executive Assistant to Director
13 Years experience
of which 1.10 Years in VT



Anil Sonar
Senior Manager – IT
25 Years experience
of which 3 Years in VX



Arul Suresh Kumar
Senior Sales Manager – South
15 Years experience
of which 2.5 Years in VT



Nagesh Pal
Senior Manager Sales
21 Years experience
of which 4.5 Years in VT



Abhijeet Nalage
Sales Manager – Pune
15 Years experience
of which 3 Years in VT



Ramannagari Kumar
Assistant Sales Manager – Hyderabad
5 Years experience
of which 50 Days in VT



Ajit Yadav
Operation Manager - North
16 Years experience
of which 3 Years in VT



Ravindra M Patel
Operation Manager – Gujarat,
15 Years experience
of which 2.5 Years in VT



G. Srinivasan
Division Operation head –
South, 22 Years experience
of which 1.5 Years in VT



Madhukar B Bhavar
Asst. Manager – Operations
17.5 Years experience
of which 6.5 Years in VT



Ashish Kumar Gupta
Senior Executive – Operation
13 Years experience
of which 2 Years in VT



Navneet Mhatre
Operation Manager - Chemstore
18 Years experience
of which 0.1 Years in VT



Sudesh Jadhav
Sr. Executive Warehouse
Operations, 13 Years experience
of which 8 Years in VT



Nagesh Ghotane
Operations - Executive
8 Years experience
of which 3 Years in VT



Krunal G. Bhoir
Executive - IT
14 Years experience
of which 6 Years in VT



Shrikant Shivathare
Senior Executive –Accounts
13 Years experience
of which 2 Years in VT



Sagar Chavan
Accounts Executive
7 Years experience
of which 3 Years in VT



Sagar Sonawane
Safety Executive
5 Years experience
of which 0.7 Years in VT



From the Desk of the Managing Director

Dear Friends,

Trust you all are good. We are in the season of festivity. The natural glow and cheer in the air around makes everyone happy, delighted and joyful. Along with the festival of lights, we will also be celebrating the 63rd foundation day of our company. I wish you all greetings and congratulate all of you for this momentous occasion and thank all our clients and business partners for their incessant patronage.

The journey and growth of our organisation has been exemplary in many ways. The way our company has held the ethics and core values, while growing and becoming a reputed national player is unique. We are sure that, our values and ethics are going to be intact while moving forward too.

Our business saw good performance last month. September numbers were encouraging and provided hopes for a better festive season. V-Xpress although marginally missed the set target, but still could achieve the ever-highest numbers, which is motivating. V-Trans also performed better and is now moving towards the budgeted numbers.

Technology excellence is our constant endeavor and we are maximizing it relentlessly. Couple of mega projects in our group are live now, one of the most ambitious of them is the new ERP. We are set to get a new ERP with the best of the global tech companies. We have covered an article on the benefits of an advanced ERP for a logistics company. For a business like ours, which is dynamic in every aspect like – the type of material, route combinations, capacity utilization etc., technology has great role to play, and this advanced ERP will prove to be a big differentiator.

V-Trans group's focus and keenness, on upskilling the team with training & development efforts is known to everyone in the industry. Continuing with our excellent initiatives of Nexstep and Utkarshata, we have added new innovative training solutions like 'My Branch My Pride' and 'You Are the Brand Ambassadors'.

With our constant efforts on development of people, technology and infra we are determined and well on the path to achieve the next level of part load services, for which our brand is recognized and respected across India.

Best Wishes,
Mahendra Shah



We all have witnessed a tough & challenging period of COVID for the last one and a half years. A lot has changed in this period. Safety & hygiene factors became most important. A bit of fear and uncertainty was there, but the human spirit, has the grit to fight any odd, and the vaccines came. Now with over 100 CR shots done, India is once again leading the world.

The businesses suffered too initially as no one had experienced such massive impact at global level, however soon tricks were learned and modes of communication were adapted. The businesses excluding certain sectors came on track again. Post

second wave now the scenario is looking in better control, though it's not over yet, but it gives a feel that it will probably not be as worse as it was earlier. Having said that all precautions hold absolutely similar importance as they had during the peak time. However now with both doses of vaccine for many of the colleagues, clients and associates, we can hope that the severity will be significantly reduced.

Even going as per the government's guidelines we started operating the offices again and some meetings with colleagues could happen face to face, which was deeply missed during the whole lockdown and restriction period. We have witnessed a new dimension of the virtual world and digital connect in this period, which has certainly its own advantages, however, the charm and quality of face-to-face meetings a bit more scores over virtual meets. Even we conducted our Executive Committee meet at Corporate office with part presence of senior leadership, of course with all the required precautions.

The markets are open now, and manufacturing, GDP growth, GST collection all parameters are indicating for a better time ahead.



V-Xpress Executive Committee Meeting at Corporate office



The core committee drawing plan of action during ECM

If technology is the backbone of today's businesses, it will not be gross to say that an ERP is the spinal cord. An ERP serves varied purpose for the organisation, it connects the business flow, captures the data, insight, enables communication between departments, and empowers clients with desired information and insights that they may desire from a logistics company.

V-Trans has always been at the forefront in terms of technology and have been using technology to the fullest. To attain the growing needs of the customers and ambitions of the group for the future, we are voyaging on getting a new, advanced, best in class and avant-garde solution. The new ERP.

There are many benefits of the new ERP, we are highlighting some of them here –

Enhanced Business Reporting:

- Better reporting tools with real-time information for decision making process
- A single source of truth – one integrated database for all business verticals and business processes

Better Customer Service:

- Better access to customer information and analysis to give better support to customer
- Faster response times to customers and improved operation service
- Improved on-time delivery
- Improved order accuracy

Improved Inventory Costs:

- Only carry as much inventory as needed, avoid these common issues
- Too much inventory, results in over head cost
- Too much inventory, results in customer fulfillment times

Boosted Cash Flow:

- Better invoicing and better collections tools to bring in cash faster
- Faster cash means more cash in hand for the business

Cost Savings:

- Improved inventory planning
- Better procurement & budget management
- Better customer service
- Improved vendor relationship & management

Better Data & Cloud Security:

- Dedicated security resources
- Avoid installing malicious software
- Data distributed across multiple servers

Business Process Improvements:

- Automate manual or routine tasks
- Implement smarter workflows
- Gain efficiency

Supply Chain Management:

- Effective demand forecasting and lean inventory
- Reduce production bottlenecks
- Transparency through the business

With all these added features, our services are going to be of next level, and much differentiated from the rest. It will be a long term investment and engagement for the group and the team is fully geared up for this exciting journey.



Where hazardous is not hazardous

Many of our customers excel in manufacturing chemicals products but lack certain elements in their supply chain like proper storage with the best possible safety measures. To solve these problems, V-Logis has designed the best-in-class Chemical Warehouse that provides probably the safest supply chain services, including warehousing, inventory management, and apt storage of Haz-Chem. As a committed partner, the goal is to create value for clients at every mile of the supply chain journey that they take with us.

ChemStore has a surface area of 2,18,350 m², and is equipped to store goods of classes 2,3,4,5,6,8, and 9.

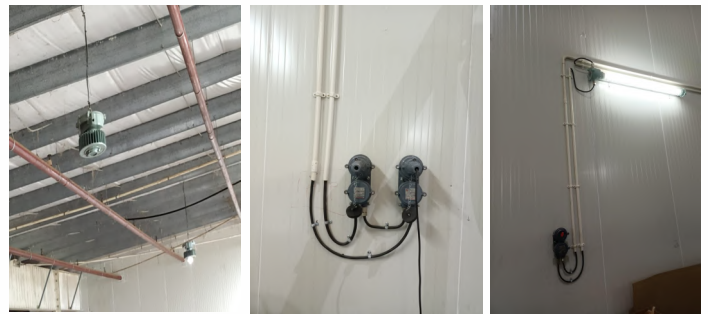
Our facility at Bhiwandi, has storage spaces designed and well-appointed to store hazardous chemicals. The entire facility is furnished with a 24-hour surveillance service and has the latest measures required by the regulations on fire and environment safety.

ChemStore is approved and adapted according to new regulations in a way that differs from other chemical warehouses, as it has:

- Infra designed with proper ventilation system to guarantee air renewal against possible emanations.



- Fire-proof electrical and lighting installations.



- **Trained** and specialized **staff** in the handling of hazardous chemical products.



Where hazardous is not hazardous

- The slope of the pavement towards the docks area allows any spillage or spillage to be evacuated.



- Personal protective equipment adapted to the needs of each product - gloves, aprons, masks, goggles, divers, etc.



VALUE-ADDED SERVICES

In addition to general services, our chemical storage facilities provide value-added services such as:

- Preparation of orders
- Labelled
- Kitting
- Inventory management
- Waste management

As a Logistics partner, we understand your Chemical warehousing challenges and offer the hazardous chemical storage solutions that meet your needs.



Zero is the new Hero at our organisation

We are now building a new strategy in the zero-based supply chain.

To improve our services excellence, we have implemented Zero to Hero strategy. V-Trans has taken the initiative to implement delivery stock zero at our branch level. Our operations head and BOPS team along with marketing, designed this campaign to motivate, measure and reward the team for desired service levels.

Zero to Hero - Service excellence campaign mainly focuses on client satisfaction & timely cargo deliveries.

Missed or delayed shipments are damaging, both for a company's reputation and for the relationship building with its customers. Though in transport business V-Trans is known for the excellent services that it provides, but with the aim of continuous improvement and raising the bar further, this campaign was devised and executed.

Zero to hero strategy in our operations process to achieve 0 damage, 0 delay & 0 customer complaints, for the campaign period, which is beyond even a considerably good service level in our industry.

Delivering the stock on time is the Art of Managing the overall logistics chain. Delivery management is the process to ensure goods are effectively and efficiently transferred from the branch to the delivery location. As logistics professionals, we must make it a top priority to ensure shipments are delivered in the proper condition and quantity before or, at the latest, by the agreed deadline.

As a caretaker of consignment, an essential part of our business is to ensure the arrival of the material in good condition to



**SCORE
EIGHT ZEROES
TO BE A HERO
IN SERVICE
EXCELLENCE.**

Zero

- DELIVERY STOCK
- DAMAGE TO GOODS
- PENDING NOTICES AS PER SOP
- DELAY IN DD MATERIAL MOVEMENT
- CR LEFT WITHOUT UPDATING
- PODs LEFT IN DRAWERS
- CUSTOMER COMPLAINTS
- BOOKING STOCK

- Participate and do your best to achieve 100% deliveries in the week 6th September 2021 to 11th September 2021
- Top three branches with maximum ZEROES will be recognised and rewarded
- Participation for this contest requires achieving 90% or more of above parameters



the customer's hands. Ensuring that the material arrives without damage is necessary to satisfy any customer, as well as saving costs and avoiding reworked loops, while allowing the business to grow in the short, medium, and long term.

This campaign helped us to make the flow of goods and shipping status more transparent, keeping customers in the loop and using shipping delays as an opportunity to improve overall visibility in the supply chain and also getting the customer's delight.

The proud winner branches of the campaign are –

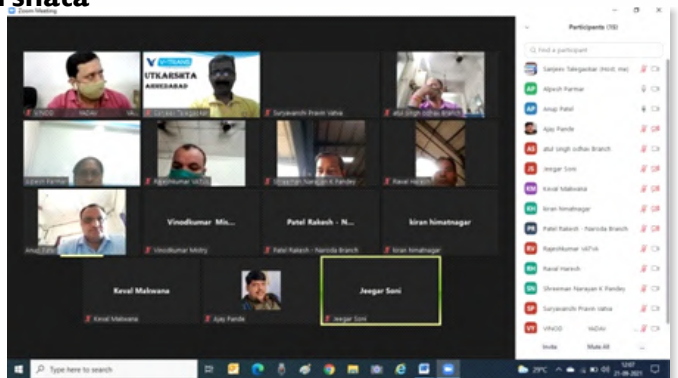
- Ambala City
- Vatva
- Mahape

Congratulations to winner branches and good luck for the next time to all those who missed by a whisker.

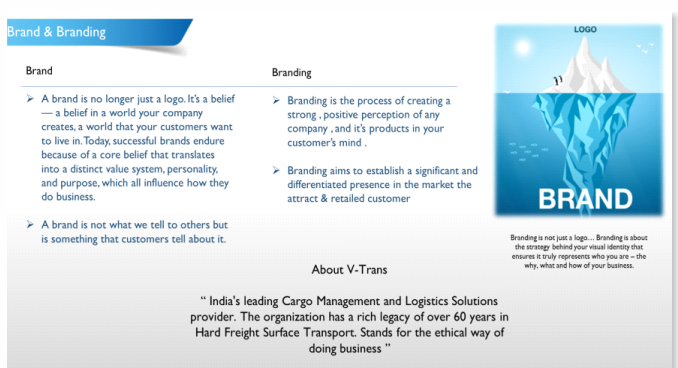




10



You are the Brand Ambassador



Adding more muscles to the fleet force

Fleet is as important part in logistics as the heart in our body, and Drivers are the pacemaker. We all know that all cargo is moved by trucks and driver are the key person who carries the same. V-Trans has one of the best, tech-supported and advanced fleet base support in the transport industry.

Guided by the leader like our Executive Director Mr. Hasmukh Shah, the team is doing great work with ensuring the best of the technology addition that provides supreme driver safety.

Our one of the key vendors Bharat Benz was delighted and felt honoured when our team purchased the 100th truck from them. They organised a gratitude ceremony to deliver the 100th truck and requested Mr. Shah to be there.



Ceremony of latest additions to our fleet force



Our team taking the delivery, with Mr. Hasmukh Shah.



V-Trans most modern fleet

The Wolf & The Lamb

Wolf, meeting with a Lamb astray from the fold, resolved not to lay violent hands on him, but to find some plea to justify to the Lamb the Wolf's right to eat him.

He thus addressed him: "Sirrah, last year you grossly insulted me."

"Indeed," bleated the Lamb in a mournful tone of voice, "I was not then born."

Then said the Wolf, "You feed in my pasture."

"No, good sir," replied the Lamb, "I have not yet tasted grass."

"Again, said the Wolf, "You drink of my well."

"No," exclaimed the Lamb, "I never yet drank water, for as yet my mother's milk is both food and drink to me."

Moral - The gentle and weak can sometimes be cleverer than fierce and strong



Find the Logistic Words

OPPORTUNITIES	FREIGHT
MARITIME	LOGISTICS
INVENTORY	TRANSPORTATION
TRANSPORT	DISTRIBUTION
CUSTOM BROKERS	CRANE
CERTIFICATIONS	RORO
FORKLIFT	EXPORT
SUPPLY CHAIN SUPPLY	IMPORT
TARIFFS	WAREHOUSE
YARD	CUSTOMS
PILOT	



We love it, when you share your inputs / feedback.

Dear readers, content of our Vijay Path is designed, keeping in mind your interest and reading style. We will request you to share ideas or suggestions, which can make it more interesting. If you like something and you want us to know, you are most welcome for that too.

Please write to us at jiteshgautam@vtransgroup.com

R	D	D	S	A	D	D	V	Y	Y	C	N	V	B	Y	J	I	C	I	R	C	P	Y	L
O	D	H	F	F	E	I	Z	C	R	A	N	E	C	X	I	H	G	D	M	F	H	L	Z
R	N	T	I	I	F	C	H	W	B	I	E	C	M	U	D	P	O	O	W	U	R	P	V
O	Z	Q	U	P	Y	I	U	E	V	W	M	O	U	N	S	P	D	G	Y	A	D	P	X
R	C	C	J	F	Q	B	R	F	W	L	A	P	I	X	P	T	H	R	H	Z	I	U	B
X	E	P	N	D	D	Q	M	A	J	R	J	M	O	O	J	B	O	V	X	O	S	S	E
R	R	F	J	E	R	J	A	V	T	X	S	Z	R	R	P	Z	W	M	Q	L	T	N	X
Q	T	Q	R	B	K	O	A	Q	A	J	C	T	J	L	T	F	A	T	S	E	R	I	F
Q	I	F	B	V	K	F	M	I	M	X	U	V	P	C	L	Y	R	R	T	O	I	A	R
D	F	T	M	L	Z	B	L	G	F	N	R	K	K	T	Y	R	E	A	M	C	B	H	B
D	I	J	Z	U	D	Q	Q	R	I	U	U	Q	S	F	A	H	H	N	M	T	U	C	W
A	C	H	L	Z	J	Y	E	T	Y	O	S	U	M	I	R	G	O	S	B	R	T	Y	P
T	A	M	B	L	E	I	I	R	Q	E	E	I	X	L	D	U	U	P	X	A	I	L	S
V	T	E	W	J	G	E	T	I	L	T	J	Z	Q	K	T	Q	S	O	A	N	O	P	N
X	I	M	S	H	S	S	R	W	Y	O	F	V	E	R	C	S	E	R	K	S	N	P	Q
R	O	I	T	J	U	C	O	I	N	V	E	N	T	O	R	Y	P	T	E	P	F	U	V
H	N	T	V	X	V	I	P	A	K	C	A	N	Y	F	G	C	M	Q	M	O	D	S	E
F	S	I	J	X	H	T	X	H	V	X	L	Y	P	T	F	L	C	V	H	R	Q	S	E
L	F	R	B	P	I	S	E	X	O	Z	O	I	L	T	O	O	X	D	Q	T	U	T	U
J	O	A	A	C	X	I	D	M	G	X	L	C	Q	M	J	B	Q	T	G	A	O	U	J
S	M	M	W	O	X	G	T	B	C	O	Q	Z	X	V	V	Z	J	I	X	T	Y	V	W
C	B	V	A	D	J	O	G	R	T	X	U	M	E	S	L	G	F	D	Z	I	H	X	Q
W	J	J	X	J	A	L	B	K	M	K	T	B	R	T	D	W	Q	W	D	O	K	M	B
J	X	S	R	E	K	O	R	B	M	O	T	S	U	C	V	X	B	V	P	N	B	D	B

Customer Appreciations

Customer appreciation is the best-claimed reward for any organization. It testifies that the team has worked exceptionally well to make the customer happy and delighted, which we consider the ultimate feat. A delighted customer always greets you with the referral & spreads positive word of mouth about the company.

Our team gets the client's appreciation consistently and we cannot be happier to share those with our readers.



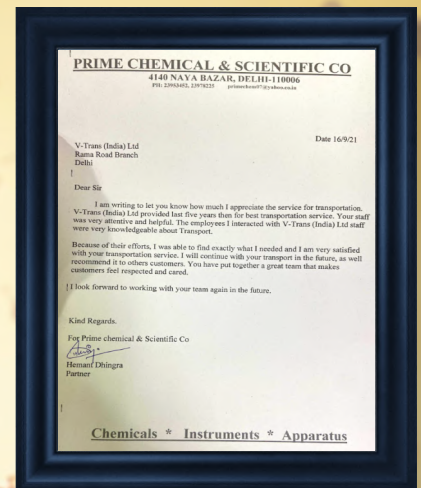
Client : Saint Nihon Parkerizing
to V-Trans Key Account
Department -Ahmedabad Region



Client : Varlaxmi Textiles
appreciated V-Trans Solapur
(MH) Branch



Client : Gujarat Agro Industries
Corporation Limited



Client : Prime Chemicals
appreciated V-Trans Delhi
(Rama Road) Branch





MORE POWER TO
YOUR BUSINESS



V-Trans is powering businesses with Integrated Logistics services since 1958.

V-Trans celebrates its foundation day on **21st Nov 2021**. Completing **63 years** of delivering integrated logistics services, with a formidable network of on-ground, on-road and digital muscle across India and in SAARC countries. Delivering all kinds of cargo, safely, on-point, on-time.



☎ 9870 140 141 | ✉ info@vtransgroup.com | 🌐 www.vtransgroup.com