



**OUR NEW ERP
FOR A
VICTORIOUS 2022
AND BEYOND.**



Other Divisions:





From the Desk of the Managing Director



Friends, we are connecting with you through this special issue, as a lot has happened in between and we wanted you to be updated of all quickly. The foundation month just got over and we all are in the 64th year of the establishment of this great organisation.

Our organisation is moving in the right direction and it is a matter of pride that we have been able to reach the top position as far as Part Truck Load business is concerned and also have become a dominant player for FTL, Express and Warehousing. Our e-Comm and Fleet Divisions too are excelling in their space and we are also moving towards setting up Integrated Services Division.

With the economy in rebound mould, good times are returning. The same can be felt with encouraging business figures of October month, the Diwali get-together happened at Corporate office, Pujas performed at Ahmedabad and Bangalore, and many other things. We are confident that December and coming months are going to be very good and we will have new revenue records.

The Organization is growing in all aspects and is all set to take the leap frog jump in revenue numbers. Our continuous investments in areas like infrastructure, network, fleet and training and development has given us good returns. We are now taking a big leap in technology with launch of Vijayant, our all new ERP system. Other than giving newer & better experience to clients, the new ERP will enable all colleagues to do the work more efficiently & easily and will place us, one up to the competition.

The journey of this company from our foundation has many milestones and this new ERP is certainly going to be one new

milestone. For fueling our growth further, we have strengthened our Training & Development initiatives and have introduced "Prayan", as a central theme for all career enhancement programs.

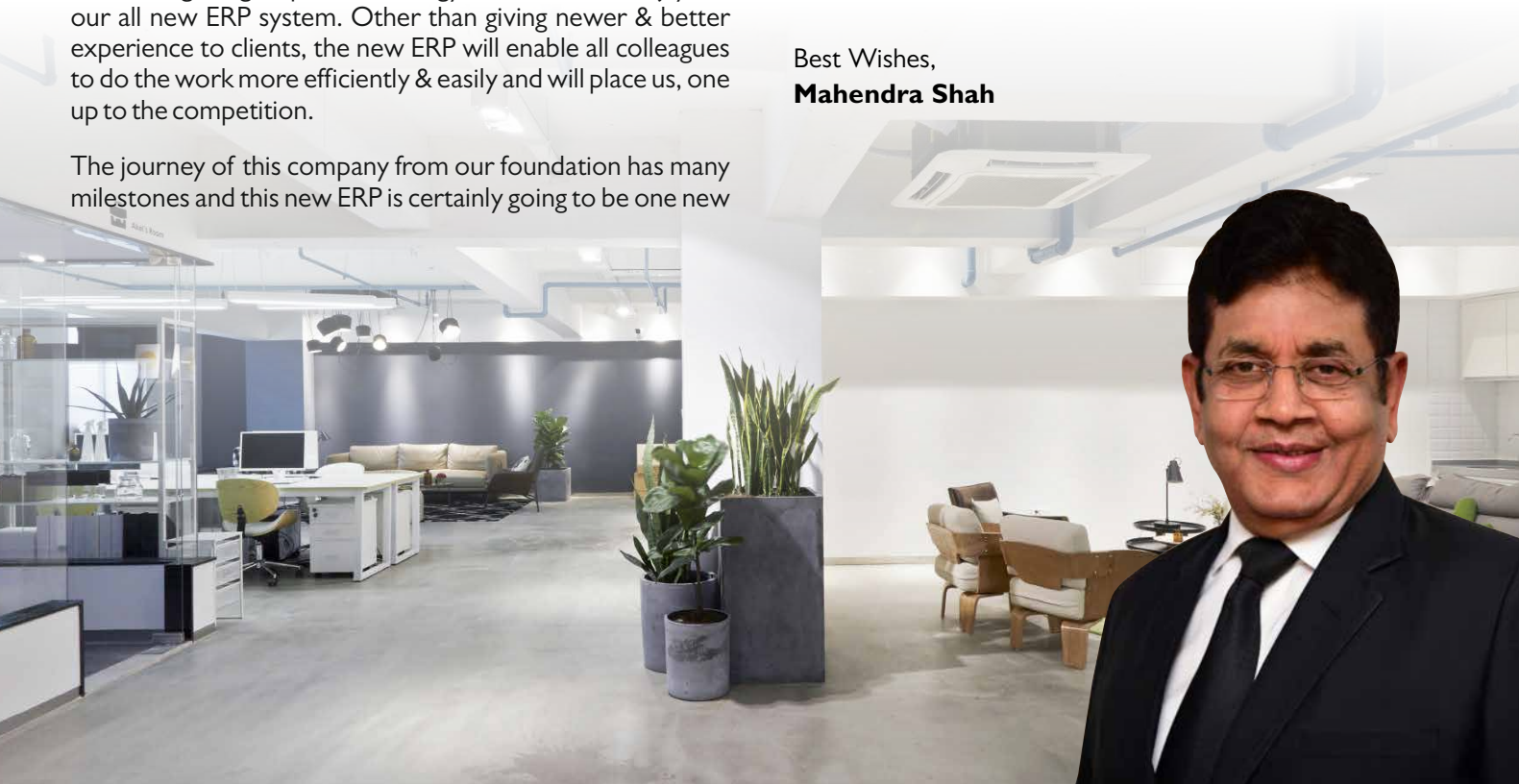
With COVID situation in better control and trust of both vaccines, we have started visiting our offices, I have been to Bangalore and Ahmedabad, Raju Bhai to Chennai, Coimbatore and Aditya to Delhi. The warmth of meeting colleagues in person was deeply missed for long. Hopefully things will be in control and the combination of physical and virtual, will make things more efficient.

Our Brand V-Trans is getting more profound with Awards, Recognition from the most prominent places and publications. In a recent issue of India Today where who's who of the nation were highlighted, our story was also featured (<https://www.linkedin.com/feed/update/urn:li:activity:6864157363822243840>).

We also participated in couple of good Exhibitions at Ahmedabad and Bangalore, which were focused on auto & engineering sector, hopefully these should provide good aid to our ongoing efforts in sales.

I once again greet all the colleagues on launch of Vijayant and hope that coming time is good for all of us.

Best Wishes,
Mahendra Shah





People Profile - The Management Support Team



The people profile section continues to feature departments and the colleagues working in it. In this issue we have selected to feature the management support team. Our directors have immense responsibilities and high pressure of time with very critical decision making tasks. To support the directors and organise their work, is no easy task, but the management support team executes this flawlessly each day.

To support the MD, Mr Mahendra Shah, we have Ms. Supriya Mendon, she is working with us for past 13 years and has a total experience of approx. 30 years. The managing director is loaded with macro decision making and is also tasked with providing strategic direction to the group. Role of Ms Supriya becomes extremely critical so that the work for the MD is organised and well executed.



Ms Supriya Mendon
- MD's secretary



Ms Akshata Anil Tawade
- Chairman's secretary

For supporting the Chairman Mr. Ashok Shah, we have 2 colleagues Ms. Akshata Anil Tawade, and Ms Kiran Deepak Manjarekar. They both support the chairman for his tasks within the company and also in his great role in social activities and his active participation in various forums including JITO. His social circle is big and he is either speaking at some event or attending some conference or taking part in some mentorship event, regularly. Both the ladies help him in all the coordination required.

Ms Akshata Anil Tawade, has over 23 years of experience and is with V Trans for over 20 years now. She believes in being "Happy Go Lucky". The Chairman also has Ms Kiran Manjarekar to support him in his busy schedules. Kiran has over 17 years of work experience out of which she is with V Trans for 8 years. Her life philosophy is "There is no elevator to success, one has to take the stairs."



Kiran Deepak Manjarekar
- Chairman's secretary

For helping our Executive Director Mr. Rajesh Shah, we have Ms. Pooja Shashikant Gupte, who is working with V Trans from last 9 years, out of her total 12 years' experience. Mr. Rajesh Shah's involvement in his key regions in west and south and his supervision of the CCD team demands his work to be structured and time to be optimised and that's where Ms. Pooja helps him. Pooja's life mantra is - Luck is great, but most of the life is hard work.



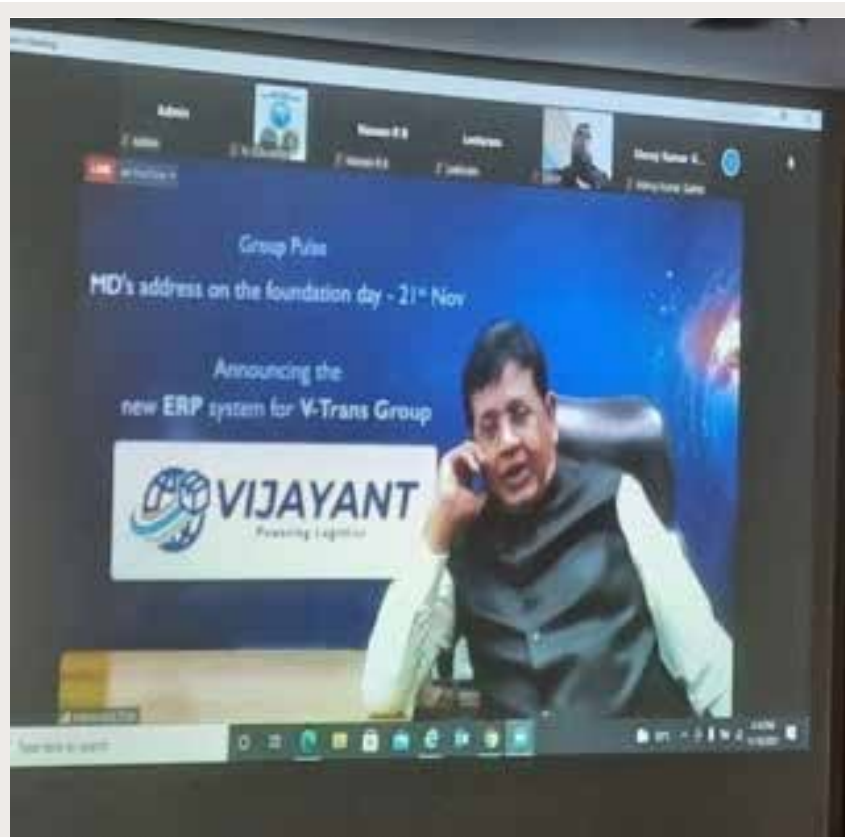
Pooja Shashikant Gupte
- Secretary to ED Mr. Rajesh Shah





Group Pulse - Foundation Day

– Address by the MD



The day when the seed of our great organisation were sown is 21st Nov, and this year we have completed 63 years of our foundation. A matter of pride and great joy to be a part of the company that is steadfast on ethics, values, providing best in class services to the customers and doing its bit to help the environment and build sustainability.

On this foremost occasion the MD of the company Mr. Mahendra Shah, decided to address the team and share his thoughts and make some key announcements.



The corporate team attending the MD's address of Foundation Day



VIJAYANT

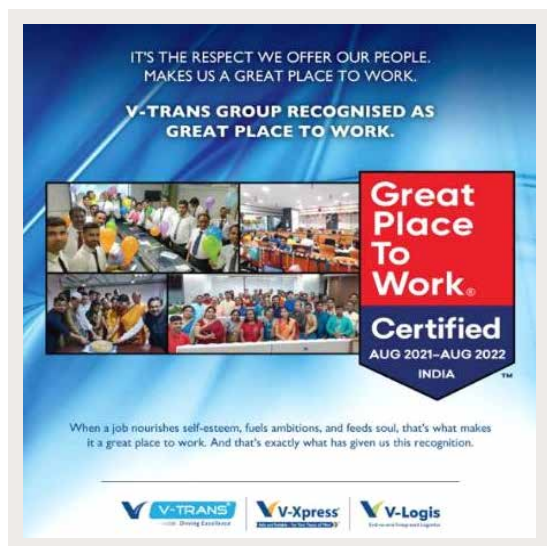
Powering Logistics





Group Pulse - Foundation Day

– Address by the MD



Highlighting how the brand has grown since inception he shared the data points of V Trans growth from 2 offices to 800+ branches, from 1 truck to 1300 trucks, and more. He also emphasized about one of the key strengths and backbone for the company - The top management.

He expressed condolences for ex colleagues who lost lives during the tough period of the pandemic, and said this an irreparable loss to us.

The pandemic changed the whole life style and working habits, however our group made most of the situation by fixing up the pending work and making total work processes more lean and agile.

The positive scenario outside with support of the 4D's is going to drive the economy as per the data shared by him. The 4 D's are Democracy, Demography, Demand and Digitalization. For surviving



and growing in VUCA world, i.e. Volatile, Uncertain, Complex & Ambiguous, he highlighted that continuous improvement is the way ahead. The VUCA world is changing consistently and in an predictable way, so to be fit in the current world the ability to learn fast is critical. He also shared the group's Training initiative central theme "Prayan" under which all the career enhancement T&D initiative will be conducted. Another way for moving ahead in this highly competitive world is Digitization, and here he formally revealed the logo of Vijayant - Our new ERP.

Towards the end Mr. Shah highlighted the worthy achievement of the group and summed the session up with revised purpose statement of the group. The group's core purpose is to "be the enabler of the business by bridging the distance". The link to watch the speech on YouTube is provided below, you can see the entire speech again by clicking on the link.

<https://youtu.be/CKtW3ISvKe8>



Honoured to receive the prestigious CFBP Jamnalal Bajaj Uchit Vyavahar Puraskar 2020-21.





The pandemic prevented the travel of people, and the in-person interaction couldn't happen. Virtual connect enables the communication but the magic of physical presence could happen now as the restrictions are lifted.

The management has started visiting and meeting our team members. Given the growth path of our group and commitment to be better every day, network expansion and infra development becomes a continuous process.

Coinciding with the visits, management also performed Pooja on the auspicious opening ceremonies at different locations. Such visits, interactions undoubtedly boost the motivation of the team members and realign the efforts with main objective.

MD's visit to Karnataka & Ahmedabad



Visit to Bangalore RO & Neelmangala Tr. on 10 & 11 Nov



With the Ahmedabad Regional team and performing Diwali Pooja at Narol office on 2nd Nov. 2021

In his recent visit MD also was invited by one of our ex-colleagues and a very successful industry professional Mr. Pradeep Dubey who is now serving as the MD at Winter Logistics.



MD Mr. Mahendra Shah with Mr. Pradeep Dubey along with his team



Executive Director -Mr. Rajesh Shah's regional visit to Coimbatore & Kerela from 26th to 28th Oct.2021



With the Coimbatore Team at Kerela area office



Executive Director Mr. Aditya Shah's visit to Delhi



At the inauguration ceremony of VX Delhi Hub (Raliawas location), Dist-Rewari, Haryana on 22nd Nov 2021



CampdenFB, which was earlier known as "Families in Business", is a premier magazine that provides insights, knowledge, and vital business intelligence to its readers. The reputed magazine covers esteemed business houses across the globe and shares the magazine with 10,000 controlled audiences.

Family businesses are the backbone of any nation's economy and also the lifeblood of job creation. While all organizations have to deal with power struggles and conflicts, these challenges can be especially difficult to manage in family businesses because they are so emotional. Therefore, successfully delivering a family business requires mastering not only the business but also the self. Our group is an exceptional case study where family unity has played a pivotal role in the success of the business and its expansion & growth.




CampdenFB interviewed our MD, Mr. Mahendra Shah about the family values he learned and lives by, the importance of professional development, the company's growth strategy, and how it is mitigating disruption from Covid-19 while integrating game-changing technology for competitive advantage.

Mr. Shah informed them, that the family constitution, which was formalized and executed in the group long back, defines the roles and responsibilities of all family members based on their skills, interest, capabilities, and seniority.

He said that the management also learned the values of being ethical, transparent, and human in the business from the founders and as a family, remained fast attached to these and the result was far rewarding.

The values become part of the culture of any organization and the same happened in the case of the V-Trans group. Trust, ethics, staying Human are the values that helped in making a family-like culture. All employees are considered and treated like part of the family, because of this the group enjoys one of the lowest attrition rates of the industry and is a preferred place to work for logistics professionals.

According to Mr. Shah, some of the key projects that were recently executed in the technology area include:

-  Controlling and minimizing the DEPS, with the help of Shop Floor Automation
-  Automated the First mile and the last mile.
-  Launch of new ERP with global- best tech company.

The article got wide appreciation and positive feedback, we are sharing the link of the article for our readers to go through. Please read the full article with the below link –

<https://campdenfb.com/article/family-constitution-definition-family-business-unity-growth-and-resilience-v-trans>





Vijayant – Powering Logistics

Our new ERP



Our new ERP is going to set the new benchmarks in the industry, like the current one that we launched long back, ahead of the competition. Naming the new ERP was a very important and critical task internally.

The name must be aspiring, motivating, and indicating towards the objective with the very initiative of getting the new ERP in place. Post a lot of deliberation, Ideation, and filtration the name chosen for the new ERP is – Vijayant – with the tagline - Powering Logistics. The name was announced by the MD in his speech, where he addressed the team on the occasion of the group's 63rd Foundation Day.



The name is in sync with the group's legacy and key initiatives with having Vijay in it. It also reflects the honor and respect towards the nation. Vijayant means – "The Victorious" we intend to win for our clients and for the team and Vijayant will be the key tool for making us Victorious. The tagline kept for it – "Powering Logistics" gives a direct indication of how deep impact our new ERP is going to have on the entire operations and internal coordination amongst the team. The improvised process flow, seamless communication, and enhanced visibility all are going to make the services better and will ultimately help us in giving our clients a better experience.

Enterprise Resource Planning (ERP) is a group of information systems with which a company can integrate its operations, especially those related to logistics and operation. It is also a central program or a centralized database that allows managing every activity successfully. All this provides numerous advantages for the company: supporting customers, solving problems quickly, reducing transport times, managing and optimizing data better, reducing costs, etc. No matter what sector the business belongs to, ERP substantially improves work in the supply chain.

2 KEY BENEFITS THAT WE SEE ARISING WITH VIJAYANT ARE :



Centralization of Process :

with the enhanced ERP all of our processes will be hosted on one center and will be better controlled. This will help for better governance control, approval flow, faster revert time. i.e. Centralised Procuring, Vendor Registration, Payment Process Etc.



Consolidation of Role & Responsibility :

Vijayant will bring certain functions' approval at the Corporate level. We have planned to create a New Matrix of the Central Team at the V-Trans Group level. i.e. MDM: Master Data Management.





Chem Store

– The Chemical Storage Specialist



Companies that work with chemicals such as raw materials, semi-finished or finished goods now have the advantage of best in class facility of Chemical storage with Chem Store. Chem Store has one of the best infrastructures and strictly follows safety rules & regulations. The optimal storage conditions are strictly related to the type (class) of chemical materials to be stored. There is an official classification of chemical products in which it is possible to identify nine classes of products. At Chem Store we have the full arrangements to store 2,3,4,5,6,8 & 9 class of chemicals.

DESIGN AND INFRASTRUCTURE OF THE WAREHOUSE

The minimum conditions necessary for the construction of the warehouse are described, whether it is a warehouse external or equipped with industrial shelving or cabinets. At the same time, guidelines for handling loads or expanding the center are collected. Storage condition monitoring systems and security systems (eg. fire protection) are required in the warehouse, such as a sprinkler system, hydrant, collection pit and many more. Chem Store is equipped with best of the design and infrastructure.



WE MAKE THE HANDLING OF DANGEROUS GOODS SAFE

Chem Store ensures the safe handling of hazardous chemicals in the warehouse. In this regard, we focus on these two aspects:

1. Training of workers in safety: warehouse staff must receive sufficient training on prevention and risks. At the same time, they should know the properties of the chemical agents stored in the warehouse and what personal protective equipment (PPE) to use daily or in an emergency.
2. Establish the procedures for handling loads: they relate to all loading, unloading, storage and transport of chemical substances. Consequently, the work procedures must always be planned according to the dangerousness of the products.





Chem Store

– The Chemical Storage Specialist



COMPLETE CONTROL OF STOCK STATUS AND CHARACTERISTICS USING WMS

In automated warehouses such as Chem Store, Easy WMS (Warehouse Management Software) performs two fundamental tasks:

1. Update inventory data in real time by verifying inventory levels and providing critical information. To name but a few: date of receipt and dispatch, date essential to ensure the traceability of goods, information of the personnel who have handled a particular product, level of danger of the chemical agent, production batch, etc.
2. Intelligent location management: The software effectively controls the entry and exit of products to the corresponding warehouse area based on certain logistics parameters. When the processing is automated, the WMS communicates these orders to the control software which executes them.

SOLUTIONS FOR INDUSTRIAL CHEMICAL STORAGE

At Chem Store, we work side by side with companies that want to grow. Our experience with many companies in the chemical sector allows us to always offer concrete solutions for the storage of chemical products, meeting the specific needs of each client. We support companies all the way to maximum efficiency and operational safety: from Storage, to renovation, to the transportation. Make your logistics space a safe and efficient workplace.

We invite you to visit the facility and experience the class built in by yourself.





Brand Presence on-ground - Exhibitions



With the relaxation in lockdown, a long wait of on-ground events has finally come to an end. With large population being vaccinated now, and people are more educated on safety protocols, the authorities have finally allowed for on ground events. We took part in 2 of the key industry exhibitions which were in sync with business objectives and priorities.

AutoTechnika - Bangalore : The 2nd edition of AutoTechnika took place from 27-29 November and as the on-ground events started after a long gap, the exhibition witnessed a good footfall. V Trans had a beautiful stall there to welcome the existing as well as prospective clients. Team led by the RM Mr. Pravin Agashe and Mr. Bhogesh J. ensured that clients' queries were answered and desired solutions were offered.

AUTO TECHNIKA

Our Executive Directors Mr. Viral Shah & Vishal Shah inaugurated our Stall & the Guest of honour Shri Shri Ravishankar also marked his glorious presence.



15th **ENGIMACH**
1 | 2 | 3 | 4 | 5 DEC 2021
HELIPAD EXHIBITION CENTER, GANDHINAGAR, GUJARAT

Engimach - Gandhinagar (1-5 December 2021)

ENGIMACH 2021, India's one of the most acclaimed Engineering, Machine Tools, and Automation Exhibitions at Gandhi Nagar, Gujarat. V-Trans has been a regular participant in the exhibition. Despite the external scenario, there was encouraging response from exhibitors as well as participants. Our Managing Director, Mr. Mahendra Shah, inaugurated our stall.





Recent Awards and Recognition



Since beginning we have aimed to be the India's most trusted and customer-centric company. We're honoured to be recognized for the work we do on behalf of our customers, employees, and communities around us.

We are proud of the industry recognition received that recognizes the firm's efforts and represents our sincere effort talent.

HERE ARE SOME RECENT AWARDS WE'VE RECEIVED.

V-Xpress - Express Logistics Company of the year

The "Express Logistics Company of the Year" award by Quantic is recognition for our contribution to express logistics services across India. Our Executive Director- Mr. Aditya Shah, VX COO- Mr. Rajiv Bhattacharya & NSM - Mr. Shridhar Naik, received the trophy at 2ND ANNUAL WAREHOUSE & LOGISTICS EXCELLENCE AWARDS 2021 function at Hotel Holiday Inn, Mumbai on 10th December.



V-Logis - Safety Champion Company of the Year

When it comes to Safety - what can be better than Chem Store - We are pleased to share that Chem Store is the Winner of 2ND ANNUAL WAREHOUSE & LOGISTICS EXCELLENCE AWARDS 2021 for "Safety Champion Company of the Year" for the category Warehouse Excellence. Our Executive Directors- Mr. Ronak Shah & Mr. Viral Shah received the Award



V-Trans - Overall Excellence in Logistics and Supply Chain.

The Winner of Confederation of Indian Industry SCALE Awards 2021 for Excellence in Overall Excellence in Logistics and Supply Chain. This award is the result of our customer's trust dedicated effort by our employees. As we are providing regular training, offering logistics services as per customer requirement & industry specific logistics solutions.





MORE POWER TO
YOUR BUSINESS



V-Trans is powering businesses with Integrated Logistics services since 1958.

V-Trans celebrates its foundation day on **21st Nov 2021**. Completing **63 years** of delivering integrated logistics services, with a formidable network of on-ground, on-road and digital muscle across India and in SAARC countries. Delivering all kinds of cargo, safely, on-point, on-time.



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