

## 2023 NEW BEGINNINGS. NEW POSSIBILITIES.



The new ERP system at V-Trans Group



# FROM THE DESK OF THE CHAIRMAN & MD

Friends, as we enter the new year, 2023, we look forward with positivity, development, growth, and expectations. The last couple of years have been really tough and as we see the concern is not fully over. Let us all keep precaution & stay safe.

Greetings and best wishes to all of you for the wonderful new year 2023, full of health and prosperity. A big congratulation to all of us, as we are finally live on our ambitious project Vijayant at V-Xpress. A brilliant display of teamwork, dedication, hard work, and planning to make a successful go-live. As per the expectations, it is providing us a great support in service efficiency and visibility. Soon we shall be live at V-Trans too. In the coming years, Vijayant will level up the technology experience for us and for our clients.

Friends we all make resolutions for the new year which is a very good habit, but we also must work to accomplish our resolves. Writing as a habit helps immensely in this, and as always I recommend you all to start writing. This year's diary has been modified as a planner, a tool that can help you in writing your goals and achieving them. Please use it to the max.

We have seen good growth in the calendar year and now have the best business quarter ahead, I am sure we will break all the records and will achieve good numbers. Growth at V-Xpress has been impressive and now we see that the vertical is moving in the desired direction to achieve the targeted revenue figures. This healthy growth is encouraging to set the next year's AOP numbers with more confidence.

The coming year will be a year of robust growth at V-Trans group, and to set the well-planned strategy and comprehensive action plan, various initiatives have been

taken. One such initiative is the strategic brainstorming sessions on ease of doing business. As any company grows to become big, it has to run on processes. However, we should not forget the human angle, customer comfort, and respect while keeping our own interests intact. It is vital to keep a check on if processes and policies are in line with the changing circumstance and scenarios.

Mr. Deepak Rathi, who comes with rich experience of over 2 decades in the financial field in fairly large organizations, has joined as CFO for our group. We welcome him to the family and wish him all success in his role and responsibilities.

Our country is making phenomenal progress and is seen as a silver lining in the clouds by the world at times when the globe is afraid of economic slowdown. The launch of 5G, taking the lead of G20, the world's first initiatives such as ONDC, RBI-backed Digital Currency, and more, are the signs of progressive and dedicated leadership at the top. We are hopeful of good times and sound growth of our country in the coming times and similarly of the growth of our organization.

Best Wishes,  
**Mahendra Shah**





# NEW START, NEW JOSH - NEW OFFICE FOR V-XPRESS

They say that change is the only constant thing and when change happens with a good reason, it is more welcome. Our growing team at V-Xpress needed a bigger place for the team, for that our V-Xpress corporate team has moved to a new, spacious and swanky office in the same premise Corporate Park, Chembur Mumbai at Building No. 1.

An inauguration ceremony took place on December 12th, where along with the V-Xpress team, the management was also there to grace the occasion. Our best wishes to the team and hope that with the new vigour, team will keep breaking records on revenue and profit.



Some glimpse of the new premise and the inauguration ceremony.

## ET NOW SWADESH - SPECIAL COVERAGE ON VEHICLE SCRAP POLICY

The government of India has taken several steps to promote the scrapping of older vehicles in order to reduce pollution and conserve natural resources.

Vehicle scrap policy is all set to change the game and help curb pollution, but the interest of small truck owners has to be kept in mind, said our Executive Director, Mr. Hasmukh Shah, as he spoke at a live show on a special report on ET Now Swadesh and said that he welcomes the move to remove government vehicles that are older than 15 years, as this will help set up the required ecosystem for the policy implementation.

▶ Watch full episode here: <https://youtu.be/C6T0SY-QZok>



ET Now Swadesh - Episode on Vehicle Scrap Policy



**Mr. Narendra Soni**  
- Department Head

In Our people profile section, we are getting encouraging response, on covering the departments and team members. In this issue, we have covered an important function of “Audit & Compliance”.

The role of the Compliance and Audit department is to provide independent assurance that an organization’s risk management, governance and internal control processes are operating effectively. The objective they keep are -

- To assess compliance with policies and procedures.
- To evaluate the effectiveness of internal controls.
- To assess the effectiveness of risk management.
- To verify compliance with regulatory agencies' rules and guidelines.

The team is headed by Corporate Manager - Mr. Narendra C. Soni, based at Ahmedabad. He has four assistant managers who work directly with him, and a strength of 12 people who support the entire department from the back office.

Mr. Soni began his professional career with V-Trans and has over 30 years of rich experience in various functions.

## “ LIFE MANTRA

He believes that as whatever is mentioned in the Constitution of India has to be followed by Indian citizens; similarly, whatever processes are there in V-Trans must be followed by everyone in the Company

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**Ketan Vyas** - Asst. Manager  
28 Year's experience  
of which 20 Years in VT



**Sanjay Parmar** - Asst. Manager  
13 Year's experience  
of which 11 Years in VT



**Pruthvirajsinh Vaghela**  
- Asst. Manager  
28 Year's experience  
of which 19 Years in VT



**Ajay Sharma** - Asst. Manager  
25 Year's experience  
of which 19 Years in VT



**Sunil Kanzariya**  
- Sr. Executive  
10 Year's experience in VT



**Maulik Patel** - Executive  
16 Year's experience  
of which 7 Years in VT



**Rohit Patel** - Executive  
9 Year's experience  
of which 4 Years in VT



**Yash Kanakhara** - Executive  
5 Year's experience  
of which 3 Years in VT

# PEOPLE PROFILE - AUDIT & COMPLIANCE DEPARTMENT



**Pratik Kansara** - Sr. Assistant  
14 Year's experience  
of which 6 Years in VT



**Sagar Ziniya** - Sr. Assistant  
6 Year's experience in VT



**Chandrakant Joshi** - Assistant  
1 Year experience in VT



**Roshan Panchal** - Assistant  
1 Year experience in VT



**Bharat Parik** - Assistant  
1 Year experience in VT



**Vivek Gupta** - Assistant  
1 Year experience in VT



**Mohan Kumawat** - Assistant  
4 months experience in VT



**Chandrika Solanki** - Assistant  
10 Year's experience  
of which 1 Year in VT

## PARTNERS IN PROGRESS - V-TRANS ASSOCIATES



Mr. Hardeep Singh with his father Mr. Balbir Singh

“We have been associated with V-Trans for the past 50 years; this period was a golden period for our company. We are honoured and grateful to be a part of the V-Trans Group.” Says Kaka Seth. Mr. Balbirsingh Udham Singh is the known name in V-Trans as a reliable partner.

Featuring in this issue in the section of “Partners in Progress”, Mr. Balbirsingh Udham Singh, aka Kaka Seth, one of our oldest & trusted partner. This cherished association is rock solid from 1973 till date and will grow stronger in the years to come. We value this association and are delighted to have such partners with us in the growth journey.



Our enterprise resource planning (ERP) system, called Vijayant, where months of hard work and commitment of the team has been put in, was launched at V-Xpress on 5th Dec. It is commendable to see the entire team coming together and working literally day & night to ensure that all possible scenarios have been tested. We deeply appreciate



**Viral Shah**



**Aditya Shah**



**Rajiv Bhattacharya**



**Dr. Sandeep Patil**



**Lovesh  
Bhagchandani**



**NC Krishna**

and congratulate the entire team of V-Xpress for making this possible. As anticipated Vijayant will provide greater efficiency and visibility for the complete journey of cargo. It will also ease the working by automating various tasks and by providing actionable insights.



**Regional war rooms & brainstorming sessions**



Regional war rooms & brainstorming sessions



Final leg of preparation at corporate office with partners (Shipex, Deloitte & Oracle)

## V-TRANS 64 FOUNDATION DAY

V-Trans celebrated its 64th foundation day on 21st, November 2022. On this day, the chairman and managing director of V-Trans group, Mr. Mahendra Shah, addressed all the colleagues through a motivational podcast. He emphasized the importance of taking initiative and also the need for continuous learning and improvement. He highlighted the importance of teamwork and the need to work together toward achieving the company's goals. He furthermore shared his experiences and stories from his journey to success. The CMD accentuated the importance of using technology to stay ahead of the competition and shared that the new ERP Vijayant is here to help all colleagues take the best of technology advantage. He urged the team to create a culture of continuous learning and innovation.



 You can listen to the podcast here again:

<https://vtransgroup.com/group-pulse-cmds-address-on-64th-foundation-day/>





## ENHANCED LOOK - CHEMSTORE

ChemStore is our haz-chem storage facility, which is world-class in compliance and safety measures. We recently installed our communication there for the information of visitors and colleagues about various details and compliance that we follow. The branding & communication executed, enhanced the look of ChemStore. See the pics below with banners, posters, and sign boards.



Signs board on the entry gate



Material Safety Data Sheet (MSDS) info board



Reception area - Group Strength, Compliance, 6S Lean Workplace.



Technical safety information



# NETWORK EXPANSION - NEW TRANSSHIPMENT AT CHANGODAR

'Network' plays a crucial role in logistics and adding the hubs and branches at strategic locations hold key to deliver the goods with efficiency. V-Xpress, the multimodal express arm of V-Trans India Ltd. is on a network expansion drive for driving excellence in express distribution. We are delighted to cover the news of the new transshipment at Changodar, Ahmedabad, Gujarat.

The strategically located Changodar hub adds big value to services with over 1 lakh sq ft, best-in-class material storage & handling, and parking & vehicle movement space, with further scope to expand. This transshipment is situated at the Ahmedabad-Rajkot National Highway which is also easily accessible by the State Highway. The transshipment is in close proximity to all manufacturing, warehousing units, and key industrial areas.

This hub will add might to the fast-growing network of V-Xpress and will ensure faster and efficient connectivity. With this facility, not only customers of Ahmedabad but customers across India will be greatly benefited. Customers can also avail of warehousing space in the facility.

Our group Chairman and MD, Mr. Mahendra Shah, our Executive Director V-Trans India Ltd & CEO V-Xpress, Mr. Aditya Shah, and COO V-Xpress, Mr. Rajiv Bhattacharya were present, with the team during the

inauguration ceremony, which was held on 7th of Nov 2022.

## CHANGODAR - TRANSSHIPMENT - KEY POINTS

1. Over 1.25 lac sq. ft. super built-up area with 40,000 sq. ft. built up and 24,000 ground storage area with G+7 racking scope for vertical storage facility
2. State-of-the-Art Facility
3. Insulated walls for lower temperature inside the facility by 4 to 5 degree Celsius
4. Fire safety compliances.
5. Single ramp for the bay area for uninterrupted vehicle load & unloading
6. Strategic location, right on the National Highway-08
7. Agile & efficient facility for maximizing throughput.
8. Enabling the inventory optimization for the client by faster movement
9. Tech-enabled infra with mechanized operations for damage-free & efficient movement of goods.



CMD Mr. Mahendra Shah along with his better half Mrs. Anila Mahendar Shah, Exe. Director Mr. Aditya Shah & VX COO Mr. Rajiv Bhattacharya and regional team during the inauguration ceremony



Best in class Infra & New Transshipment –Changodar



The Leadership team

# CHEMICAL INDUSTRY LOGISTICS SOLUTIONS - V-TRANS & CHEMLOG

Different industry segments have different requirements for logistics solutions and presume expertise in the domain from the LSP. Platforms where both sides of the table i.e. the service receiver and service provider, come together to share best practices and brainstorm on the bottlenecks are very important. One such renowned forum, which is growing big from last 7 years is ChemLog.

Being a dominating name in the Chemical industry, V-Trans has been a partner with ChemLog, to facilitate the discussions of chemical industry supply chain stalwarts, as a national logistics partner.

The event took place on 1st & 2nd December at Holiday Inn Mumbai location.

Our Executive Director Mr. Ronak Shah was present at the inaugural ceremony, as part of the chief guests invited there for lamp lightening at the start of the session.

Mr. Ronak Shah & Mr. Ravi Dogra, the AVP –Operations at V-Trans, were also invited as panellists for the discussion on - **Indian Chemical Industry Overview & HAZ CHEM Transportation** along with other eminent panellists.



Our Exe Director Mr. Ronak Shah while lamp lightening.



Our Exe. Director Mr. Ronak Shah and other dignitaries being recognized at ChemLog



Our Exe Director Mr. Ronak Shah & Mr. Ravi Dogra AVP Operations V-Trans during the panel discussion



# INDIA EMERGING AS A GLOBAL LEADER



India is an emerging global leader in technology and economic power. With a population of over 1.3 billion, India is the world's second most populous country and the world's fastest-growing major economy. India is the world's third-largest economy in terms of purchasing power parity (PPP), and its economy is projected to expand at a rate of 7.5 percent in the coming years.

India's progress, G20 presidency, 5G technology, RBI backed digital currency, etc. has made a significant progress in the last few years, especially in the area of digital transformation. The country has achieved a lot in terms of economic growth, technological advancement, and poverty eradication.

In G20 presidency, India has been pushing for reform in global taxation systems and digital payments. The country has also taken a leading role in the development of 5G technology, which is expected to revolutionize digital communication shortly. During the G20 presidency, India also focused on digital infrastructure and financial inclusion, which are key components of the

country's digital transformation. India is also leading the way in the development of digital currencies. The Reserve Bank of India (RBI) has recently announced the launch of its own digital currency, the Rupee Coin, which is expected to increase the efficiency of payments and enable easier access to financial services for the country's unbanked population.

India has taken steps toward financial inclusion, with the introduction of the Unified Payments Interface (UPI). The country is also investing heavily in the development of blockchain technology and is taking steps to create a regulatory framework to support the growth of the industry. These efforts are expected to create a more secure and efficient digital payment system in India.

Foreign investors are drawn to India because of the nation's robust economic growth, favorable tax policies, and trained labor force. India is the largest democracy in the world, with a robust legal system. Such initiatives give a proud feeling and create growth outlook for the country.



# V-TRANS DRIVE TO SUPPORT THE RURAL ECONOMY AND MAKE THE PLANET GREENER

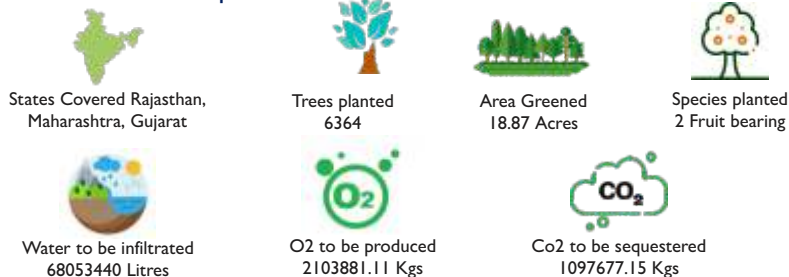
For the past couple of years, we have tied up with an NGO SankalpTaru to support the rural economy by planting fruit-bearing trees on the lands of the poor farmers. This gives us a 2-way benefit, we straight away plant thousands of trees with long life, and also help the farmers generate income, as these trees are planted on their lands.

We have planted over 6300 saplings consisting of fruit-bearing and shade-giving trees in 3 states across India, i.e. Maharashtra, Gujarat, and Rajasthan. Under this program, the team planted pomegranate and custard apple saplings on the lands of our rural farmer-beneficiaries. In the long run, the initiative will help revitalize and rejuvenate the ecosystem of the region and provide the farmers with a stabilized and alternate source of income for a better livelihood.

The V-Trans regional team participated in the tree plantations in Pune and Gujarat. The team was also involved in monitoring the health of the trees and shrubs planted, as well as providing follow-up support. Please see below the benefit these trees will give to the environment and how will it help the farmers.

## Socio - Environmental Impact of Our Trees

### ❖ Environmental Impact



### ❖ Socio - Economic Impact



## Tree Plantation Drive



V-Trans colleagues with farmers during tree plantation



## IMAGE GALLERY



The leadership team. Our 4 senior directors with SGR team during Vapi visit.



Executive Director V-Trans (India) Ltd., & CEO V-Logis Mr. Ronak Shah, while receiving the Supply Chain Excellence - Best ESG Compliant Company (Logistics) award by Quantic India on 15 Dec 2022 at Holiday Inn, Mumbai.



Our CMD Mr. Mahendra Shah in the wedding of Mr. N C. Soni's daughter alongwith Mr. Ashok Nayak, Mr. Chandrakant Makadia and Mr. Bharat Patel

## IMAGE GALLERY



All vehicles of V-Trans & V-Xpress have been standardised with branding

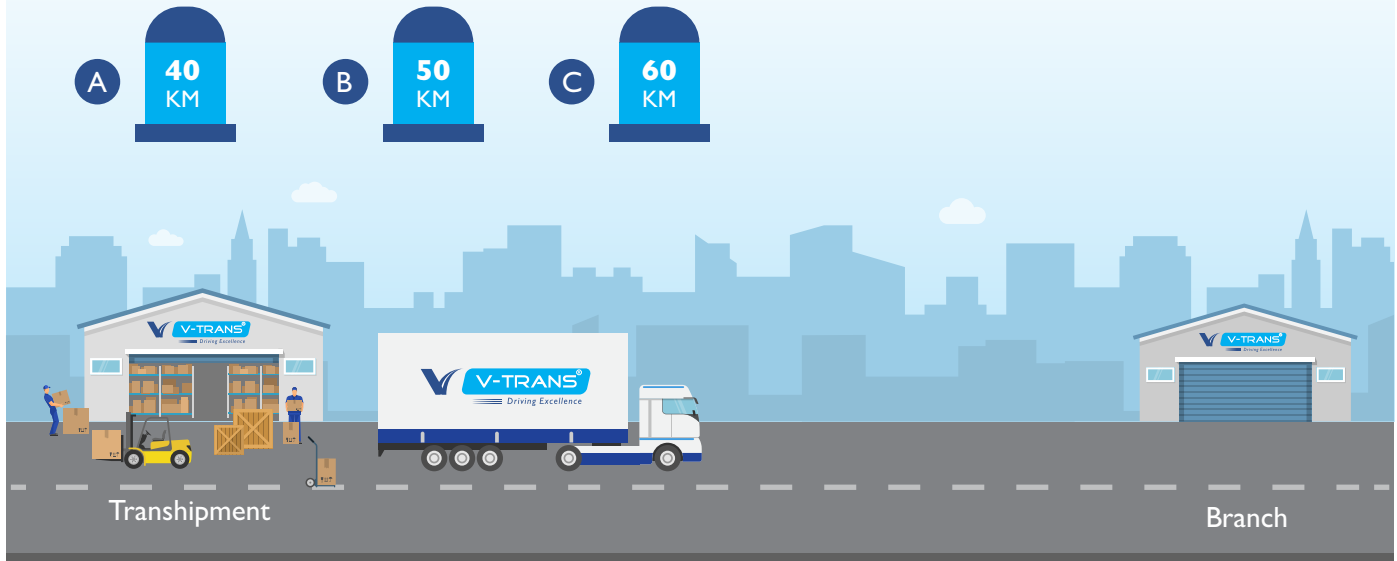


New addition in our Company fleet – 32 Feet High Cube Vehicles



## Find out the distance between Transshipment to Branch

If the truck is running at 30 km/ hr., it will reach the destination 10 mins late, and if it runs at 40 km / hr. it will arrive 10 mins early. Calculate the distance between the Transshipment and Branch.



## MOTIVATIONAL STORY - KARNA



### OVERCOMING THE BARRIERS TO REACH TRUE POTENTIAL

Karna was born a prince but was abandoned by his mother and adopted by a charioteer. Despite being born into a royal family, Karna was not considered a prince due to his adopted status.

Karna faced adversity throughout his life. He was ridiculed by peers and elders alike, and was often excluded from royal events due to his adopted status. Despite this, Karna used his circumstances as motivation and went on to become one of the greatest warriors of his time.

Karna was a master archer and charioteer, and was renowned for his skill in battle. He was so skilled in fact, that his skill was compared to that of the gods.

Karna's courage and determination in the face of adversity inspired many. He set an example for others to follow, showing them that no matter the circumstances, one can succeed if they believe in themselves and never give up.

Karna's story is a powerful reminder of the importance of perseverance and courage in the face of adversity. No matter what life throws at you, have the courage to face it and the determination to overcome it.

As we enter a new year, we celebrate six decades of building a solid foundation of trust, excellence and ethics across India and SAARC and delivering logistics solutions across industries. If you haven't experienced our dependable and diversified end-to-end logistics services, it's time you do.

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