

Vijay path

News & Topical views : V-Trans World

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DRIVING SAFELY, STAYING DRY. *Happy Monsoon*



Other Divisions:



FROM THE DESK OF THE CHAIRMAN & MD

Dear Friends,

Hope you all are doing well. We are connecting with you during the monsoon season. It is always fresh and wonderful to watch the rains and how the nature creates life out of nowhere with it. We can learn many things with rains, like seeing the possibility of creation, power of persistence, equality and more.

At times, the monsoon comes with some volatility like Biperjoy, a thunderstorm that was a cause of major concern. The state of Gujarat majorly suffered the damage due to the storm and we also witnessed some service disruptions for a couple of days. However, thanks to the technology and advance prediction and proactive steps taken by the state government, any human casualty could be averted.

Friends the season of monsoon brings some caution points like keeping a check on vehicles for ensuring that they are waterproof, and likewise for our infra of Transhipments and Branches. I am sure that operations team is taking care of that.

Our business is going in the right direction and we are seeing moderate & stable growth in numbers for V-Trans. V-Xpress and V-Logis team is working dedicatedly to achieve both top line as well as bottom line numbers.

We are a customer centric organisation and to build a level further for providing better service and support to the clients, we have enhanced our sales team and created RBD structure. This team specializes in strengthening the relations with the clients, solving their queries and proactively working on service excellence.

As you all are aware that trainings are essential part of V-Trans, and we firmly believe in providing the best possible inputs to our team members. Such strategic trainings help in advancement of their careers. BICs are one of the most crucial team members in our group, and increase in their efficiencies and productivity certainly have direct impact on our performance on revenue front as well as service levels. Recently we conducted the training of IBM – 'Ideal Branch Manager' at several places, which is covered in the issue.

Our senior leadership team from all group verticals, VT, VX, VL and Ecom and from across the country gathered at Mumbai for some idea sharing as well as for bonhomie on 15th July. It is always a pleasure to connect with the team in-person to know their well-being and check on the business scenario. The positive spirit displayed by all present was heartening.

India economy is on rise and the world is looking up to us. The holistic efforts to boost manufacturing, enhancing technology & digitisation and building up the logistics competitiveness, are going to boost the growth. The recent visit of PM Modi to The US, where various agreements in Jet Engine and Drones manufacturing, collaborative programs on Health Space have been announced, will further give impetus to this growth journey.

Best Wishes,
Mahendra Shah



PEOPLE PROFILE



Mr. Umakant Gor

The people profile section of this issue is a little different and unique for us as we are featuring a special colleague. Special because this time we are featuring a colleague Mr. Umakant Gor who has completed 50 years of his association with V-Trans.

Mr. Gor is working with us from 1973 and has handled various activities ranging from booking process to GC creation and later full BIC role. For his dedication and good performance he has been appreciated and awarded multiple times by the company – like best suggestion award in 1985, best performer of the year in 1992, and more.

He says that each year of his journey at V-Trans is memorable in some or other way. He has seen the ups and downs and has faced all tough situations with confidence and the support he had from the leadership team.



Mr. Umakant Gor with his family



Our Senior Management team, CMD Mr. Mahendra Shah, Executive Director Mr. Rajesh Shah and Chairman Emeritus Mr. Ashok Shah, felicitated Mr. Gor with a shawl.

PARTNERS IN PROGRESS



Mr. Rakesh Godara

Our series of highlighting our important growth partners, features those who have been with us for long time and have grown along with the organisation. In this issue we are covering Mr. Rakesh Kumar Godara (the owner of Mukkam Cargo) who is with us for over 17 years, initially as an employee.

Mr. Rakesh Kumar started his association with our group as an employee first, and worked as a Branch Manager for Chandigarh location in V-Xpress in 2007 & for his good performance got promoted from Branch Manager to Zonal Delivery head in Punjab area for VX in 2011. He decided to take the entrepreneur path, but was firm to stay with the group, so in 2012, with great support of the V-Xpress team he aligned his own 1st vehicle with V-Trans group as an associate, he grew along with the company, and from 2 trucks to close to 80 vehicles, he has today all are with the group.

Mr. Rakesh says that – “It has been a wonderful experience and we feel proud to be a part of one of the most leading companies in logistics. We appreciate the opportunity to be with you and feel honoured to be with a company where management team is so positive, absolutely ethical and encouraging. We wish the company superb growth and endless prosperity.”

V-TRANS – QUARTERLY MEET

The charm of in-person gathering, sharing of ideas and thoughts and brainstorming with senior leadership, all this happens when the team V-Trans gathers together.

Our senior team at group level met for the quarter review and for some brain storming sessions. The regions and the corporate functions shared their progress and future plans. 15th July was a special day on several counts

After the 2 days' reviews and team meetings, the senior leadership team for all 3 verticals, grouped together to listen to the message of CMD Mr. Shah. Mr. Shah shared with all about the important objectives that the group has taken and the key points for achieving it. He beautifully elucidated the power of team work and collaboration and concluded his presentation with a high-octane motivational video.



The Chairman emeritus Mr. Ashok Shah also addressed the team and guided on the path forward.



We had Mr. Vikash Khatri, founder Aviral consulting to present some insights on industry and trends. Also to share some highlights of the first ever report of the Part Truck Load Industry segment. .

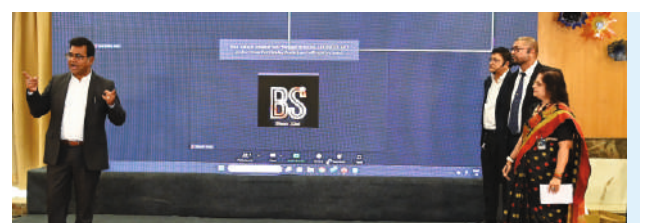
The senior leadership team of V-Trans, jointly presented the outcome of a brainstorming exercise conducted in the session on 14th July.



Mr. Sushil Kumar (Industry veteran) also shared his thoughts with the team

A panel session of senior team members from all the group verticals was curated for sharing some insights on logistics trends and customer expectations.

For demonstrating further about consumer expectations and how to deal with customer escalations the V-Trans' AVPs Ms. Shilpa Chapukar, Mr. Deepak Kumar, Mr. Ravi Dogra, Mr. Pradeep Dave presented a skit and highlighted how to handle customers when things are not correct.



CMD's BIRTHDAY CELEBRATION

The day was also special as it was 70th birthday of the CMD Mr. Shah. The team joyfully celebrated his birthday.

The 3rd generation of the group presented the CMD with a special gift, on his 70th birthday, the group planted 7000 trees on economically deprived farmers land.



Birthday Cake Cutting



Management team with family members



Joyful moments from birthday celebration

IBM TRAINING PROGRAM MUMBAI SESSION

Trainings and employee development initiatives are in the DNA of our group. We keep conceptualising and conducting vital trainings for our team, one such training is the IBM or Ideal Branch Manager training, that emphasises on the crucial role of the Branch Manager and aid in his knowledge and skills to perform to the best.

We conducted a pilot training session of IBM at Mumbai's Regional Office in Sion, from 7th to 9th June 23, which was very significant for Mumbai region's BICs.

The participants were privileged to receive an address from Mr. Mahendra Shah, the CMD of the company. With his inspiring words, he instilled confidence in both the participants and trainers, emphasizing that they are the brand ambassadors of the company. He emphasized on maintaining overall quality and on process adherence and also mentioned that many BICs have progressed in their career in our organisation and have taken bigger roles.

The Senior Regional Manager, Mr. Nipun Gala, highlighted the need for a deeper connection with daily branch activities. The training covered sales, customer service, operations, and costing. Experts such as Ms. Shilpa Chapukar, Mr. Ravi Dogra, Mr. Deepak Kumar, Mr. Pradeep Dave, and Mr. Sunil Chharia, Mr. Vaibhav Koyande, Ms. Poonam Chaudhari, and Mr. Yogesh Mhatre conducted informative sessions on their respective subjects.

Soft skills training, compliance sessions, and HR compliance were also included. Topics like goal setting, teamwork, time management, and communication were covered by Mr. Darshan and Mr. Anil Bisht. Compliance matters were addressed by Mr. Ketan Vyas, and HR compliance by Mr. Rahul Abhale.

The training program proved highly beneficial for the participants, with individual scorecards prepared to assess their progress and specific inputs for development.



CMD, Mr. Shah while addressing the forum



Glimpse of IBM training's - Mumbai Session

V-LOGIS EXPANDING WAREHOUSING SPACE TO MEET GROWING DEMANDS OF THE INDUSTRY

The Indian warehousing market has witnessed significant growth in recent years, and this trend is set to continue. Valued at INR 1,206.03 billion in 2021, the market is projected to reach INR 2,872.10 billion by 2027, growing at a staggering CAGR of ~15.64% during the 2022-2027 period.

In today's dynamic business landscape, efficient logistics and warehousing solutions play a pivotal role in driving operational success. V-Logis is at the forefront of this transformation with its cutting-edge new warehouse facility strategically located at the Mumbai Nashik Highway.

Spanning an impressive 1,25,000 square feet, the state-of-the-art warehouse boasts a capacity of 10,500 pallet positions, ensuring ample storage space for a diverse range of goods. V-Logis' strategic expansion into this thriving market, positions it as a key player in India's logistics ecosystem.

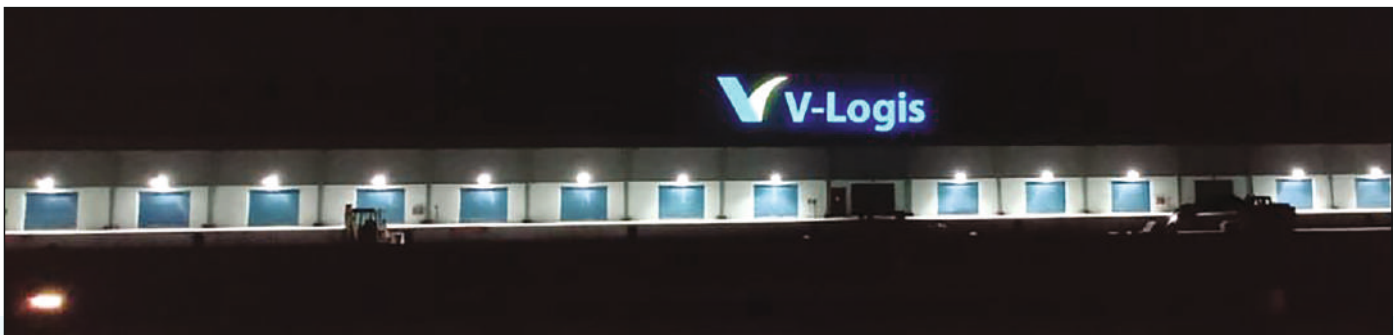
The new warehouses stands tall as a Grade A facility adhering to higher standards across. With 31 well-designed docks, loading and unloading operations are seamless, enhancing overall efficiency.

Approved by the Mumbai Metropolitan Region Development Authority (MMRDA), the warehouse guarantees compliance with regulatory guidelines

Safety is paramount for us, with essential fire safety measures and enhanced security features, ensuring the goods are in safe hands. Proximity to the Bhiwandi transportation hub, just 7 to 8 kilometers away, provides excellent connectivity, making V-Logis' warehouse a strategic choice for businesses. It is no wonder that this facility represents one of the best warehouses in the area, offering a significant competitive advantage in the market.

Additionally, V-Logis has expanded in Kolkata and Chennai with top-notch warehouses. Kolkata facility offers another A-graded warehouse with safety measures, ample parking, and easy access. It spans around 75,000 sq ft, includes six docks, and boasts efficient loading/unloading.

The new Chennai warehouse covers 1 lakh sq ft, featuring a sturdy structure, 16 docks, and essential amenities. The overall space of V-Logis now have moved up to over 15 LAKH sq ft with presence across key cities in the country.



The expansive, strategically located, state-of-the-art new V-Logis Warehouse at Bhiwandi

EVENT GALLERY

CHEMEXPO 2023



Exe. Director V-Trans & V-Logis' CEO Mr. Ronak Shah with the team at the stall



Team interactions with client and visitors.



Team interaction



Our Group team at the Stall

GAIN SKILL EVENT



Our Exe. Director Mr. Ronak Shah, discussing on panel discussion



Team V-Logis' with Our Senior Management team



Mr. Jay Shah & Mr. Shiben Chakraborty made a presentation on Solution Design



Our Exe. Director Mr. Ronak Shah, during the lamp lightening session



Our Exe. Director Mr. Rajesh Shah felicitated Mr. Ruchir Shrivastava from Vadanta Limited



Our Exe. Director & CEO of V-logis Mr. Ronak Shah felicitated Mr. Amit Arora from HRI India

EVENT GALLERY

HYDRABAD PRESS CONFERENCE



Our CMD while sharing thought on group's South Expansion



Addressing the press



Media Interaction



GOOD LOGISTICS PRACTICES KEY ELEMENTS TO CONSIDER

A well-functioning logistics system encompasses a range of vital components that work in harmony to drive operational excellence. Let's explore these elements and their significance in ensuring efficient supply chain management:

Planning and Coordination is basically the backbone of Deliveries, but timely delivery is the soul of logistics business. Efficiently orchestrating supply chain activities is paramount to achieving timely, cost-effective, and reliable delivery of goods. Careful planning and seamless coordination streamline processes, enabling businesses to meet customer demands and optimize resource allocation.

In today's fast-paced world, real-time tracking monitoring systems have become indispensable. Real-Time Tracking and Monitoring Ensures Timely and Intact Deliveries. They provide businesses with a comprehensive view of shipment progress, ensuring that goods reach their destination on time and in optimal condition.

This level of visibility empowers companies to proactively address any potential disruptions

Employing efficient transportation and distribution practices is vital for reducing transportation costs and improving delivery times. By optimizing routes, leveraging various transportation modes, and embracing innovative distribution methods, businesses can enhance operational efficiency and provide faster service to customers.

An effective logistics system thrives on careful planning, streamlined coordination, robust inventory management, efficient transportation, real-time tracking, technology integration, effective communication, and a commitment to continuous improvement. By embracing these key elements, businesses can optimize their supply chain operations, enhance customer satisfaction, and gain a competitive edge in today's dynamic market place.



LIGHT CAMERA ACTION - BEHIND THE SCENES CORPORATE FILM



Our CMD Mr. Shah during the interview segment shot

A corporate film, brand AV or whatever one may call, is an essential tool for telling the brand's story to the customers.

It communicates what an organisation is, and what does it offer to its clients. We thought of sharing with you some behind the scene moment of V-Trans' corporate film. Months of careful planning preceded the commencement of the project. Guided and mentored by the charismatic CMD sir, of our group, the entire team was actively involved in shaping the content, shoot plan, and animation aspects of the film. This hands-on approach ensured that every detail reflected the core values and achievements of the organization.

Multi location shoots, covering the Corporate Office, facilities at Ahmedabad, Bhiwandi etc. were captured. Precisely highlighting the ground operations and how the back end functions support in the overall process.



Film production crew at Changodar hub



Squad preparing for outdoor shoot .

FEEDBACK

It is a great platform to gather all upcoming projects and new developments towards new enhancements with in the group. V-Trans group is developing Quality, Safety and Environment standards with fully compliant Logistics solutions. Which shows great vision and mission towards success in upcoming few years.

Prasad Beluse
Manager -Safety, V-Trans

Vijaypath is an invaluable magazine, offering insights into our organization and introducing colleagues, while providing updates, personal experiences, and success stories. It's a comprehensive resource that keeps you informed and connected. To increase employee engagement, consider adding an enjoyable motivational Stories & puzzle section to make it even more delightful.

Anita Sawant
Assistant Manager -Sales, V-Xpress

Vijay Path magazine provides informative articles on our organization's initiatives, achievements, events, and announcements. Suggestions for enhancing content include feature articles, employee recognition, employee contributions, and important contact sections. These additions would make the magazine even more valuable, engaging, and informative for our staff.

Ashwani Gangwar
Senior Manager- All India Hub Operations,
V-Xpress

We would like to hear from you on what you like and what you want to be added in our newsletter Vijay Path. Please write to us at jiteshgautam@vtransgroup.com and your feedback may be featured here in the section.

OUR STUDENT'S SUCCESS

Students who obtained more than 90% in the Board Exam in 2023

Sr.	Region	Name of Student	Percentage	Parents Name (VT Group)	Designation	Location of
1	VT North	Nishant Mehra (10 th Std)	90%	Renu Mehra	Sr. Exe Key Account	Punchlkula , Punjab Area Office,
2	VT North	Lucky Yadav (10 th Std)	91%	Rajesh Singh Yadav	BIC Jalandhar	Jalandhar Branch-Punjab Area
3	VT Nagpur	Mansi Virendra Pandey (10 th Std)	92.80%	Virendra Pandey	Transhipment Inchnage- Nagpur	Nagpur TPT
4	VT Nagpur	Sanchay Sanjay Dubey (10 th Std)	91.40%	Sanjay Dubey	Dy.Regional Manager- Nagpur	Nagpur Area Office
5	VT Pune	Sanskar Chavan (10 th Std)	94.20%	Gopichand Chavan	Manager CCD- Pune location	Regional Office, Pune.
6	VT Chennai	R. Sanjana (12 th Std)	95%	Ramesh Babu	BIC Guindy	Guindy BIC
7	VT Chennai	Rismitha. G (10 th Std)	90%	Ganesh. S	Regional Manager - Chennai Region (vx)	Chennai
8	VT Chennai	Shivani. R (12 th Std)	93%	Saraswathi. R	Regional Account Manager Chennai Region (vx)	Chennai



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